

CGI Operating Statistics

	Sep-14	Dec-14	Mar-15	Jun-15	FY2015	Sep-15	Dec-15	Mar-16	Jun-16	FY2016	Sep-17	QTR YOY Variance	Sequential Variance		
Adjusted Trucking Revenue*	\$ 161,650	\$ 183,394	\$ 194,474	\$ 208,676	\$ 748,195	\$ 215,464	\$ 217,816	\$ 204,998	\$ 207,324	\$ 845,602	\$ 205,389	\$ (10,075)	-4.7%	\$ (1,936)	-0.9%
Asset Light Revenue	16,547	21,775	24,913	27,487	90,722	30,584	32,943	31,362	31,529	126,417	31,654	\$ 1,070	3.5%	\$ 126	0.4%
Intermodal Revenue	9,240	8,607	7,842	8,493	34,182	11,131	10,177	9,095	9,698	40,101	9,566	\$ (1,565)	-14.1%	\$ (132)	-1.5%
Other Revenue	5,978	8,596	4,473	8,611	27,658	8,942	14,463	14,119	15,711	53,235	18,431	\$ 9,488	106.1%	\$ 2,720	19.3%
Total Revenue	\$ 193,416	\$ 222,372	\$ 231,701	\$ 253,267	\$ 900,757	\$ 266,121	\$ 275,399	\$ 259,574	\$ 264,262	\$ 1,065,356	\$ 265,040	\$ (1,081)	-0.4%	\$ 778	0.3%

* Trucking revenue for US, Canada, Mexico. Includes fuel surcharge. Excludes Local revenue.

	Sep-14	Dec-14	Mar-15	Jun-15	FY2015	Sep-15	Dec-15	Mar-16	Jun-16	FY2016	Sep-17	QTR YOY Variance	Sequential Variance		
Average revenue per loaded mile* (no FSC)	\$ 1.633	\$ 1.798	\$ 1.868	\$ 1.885	\$ 1.785	\$ 1.865	\$ 1.917	\$ 1.889	\$ 1.868	\$ 1.884	\$ 1.863	\$ (0.002)	-0.1%	\$ (0.005)	-0.3%
Average revenue per total mile* (no FSC)	\$ 1.443	\$ 1.598	\$ 1.615	\$ 1.613	\$ 1.572	\$ 1.613	\$ 1.629	\$ 1.604	\$ 1.597	\$ 1.609	\$ 1.568	\$ (0.045)	-2.8%	\$ (0.029)	-1.8%
Avg. revenue/tractor per week*	\$ 2,977	\$ 3,149	\$ 3,034	\$ 3,058	\$ 3,056	\$ 2,914	\$ 2,775	\$ 2,804	\$ 2,956	\$ 2,860	\$ 2,871	\$ (43)	-1.4%	\$ (85)	-3.0%
Average miles per seated tractor per week*	2,063	1,971	1,878	1,896	1,944	1,806	1,704	1,749	1,851	1,777	1,831	25	1.3%	(20)	-1.1%
Average seated line-haul tractors*	3,255	3,621	4,171	4,496	3,886	4,942	5,314	5,082	4,808	5,037	4,871	(71)	-1.6%	63	1.2%

* Includes US, Canada and Mexico and independent contractors.