

CGI Operating Statistics

	Sep-14	Dec-14	Mar-15	Jun-15	FY2015	Sep-15	Dec-15	Mar-16	Jun-16	FY2016	Sep-17	Dec-17	QTR YOY Variance	Sequential Variance		
Adjusted Trucking Revenue*	\$ 161,650	\$ 183,394	\$ 194,474	\$ 208,676	\$ 748,195	\$ 215,464	\$ 217,816	\$ 204,998	\$ 207,324	\$ 845,602	\$ 205,389	\$ 199,701	\$ (10,075)	-4.6%	\$ (5,688)	-2.8%
Asset Light Revenue	16,547	21,775	24,913	27,487	90,722	30,584	32,943	31,362	31,529	126,417	31,654	30,954	\$ (1,989)	-6.0%	\$ (701)	-2.2%
Intermodal Revenue	9,240	8,607	7,842	8,493	34,182	11,131	10,177	9,095	9,698	40,101	9,566	8,767	\$ (1,409)	-13.8%	\$ (799)	-8.3%
Other Revenue	5,978	8,596	4,473	8,611	27,658	8,942	14,463	14,119	15,711	53,235	18,431	26,303	\$ 11,840	81.9%	\$ 7,872	42.7%
Total Revenue	\$ 193,416	\$ 222,372	\$ 231,701	\$ 253,267	\$ 900,757	\$ 266,121	\$ 275,399	\$ 259,574	\$ 264,262	\$ 1,065,356	\$ 265,040	\$ 265,725	\$ (9,674)	-3.5%	\$ 685	0.3%

* Trucking revenue for US, Canada, Mexico. Includes fuel surcharge. Excludes Local revenue.

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Average revenue per loaded mile* (no FSC)	\$ 1.633	\$ 1.798	\$ 1.868	\$ 1.885	\$ 1.785	\$ 1.865	\$ 1.917	\$ 1.889	\$ 1.868	\$ 1.884	\$ 1.863	\$ 1.909	\$ (0.008)	-0.4%	\$ 0.046	2.5%
Average revenue per total mile* (no FSC)	\$ 1.443	\$ 1.598	\$ 1.615	\$ 1.613	\$ 1.572	\$ 1.613	\$ 1.629	\$ 1.604	\$ 1.597	\$ 1.609	\$ 1.568	\$ 1.617	\$ (0.012)	-0.7%	\$ 0.049	3.1%
Avg. revenue/tractor per week*	\$ 2,977	\$ 3,149	\$ 3,034	\$ 3,058	\$ 3,056	\$ 2,914	\$ 2,775	\$ 2,804	\$ 2,956	\$ 2,860	\$ 2,871	\$ 2,847	\$ 72	2.6%	\$ (24)	-0.8%
Average miles per seated tractor per week*	2,063	1,971	1,878	1,896	1,944	1,806	1,704	1,749	1,851	1,777	1,831	1,761	57	3.3%	(70)	-3.8%
Average seated line-haul tractors*	3,255	3,621	4,171	4,496	3,886	4,942	5,314	5,082	4,808	5,037	4,871	4,774	(540)	-10.2%	(97)	-2.0%

* Includes US, Canada and Mexico and independent contractors.